

JACOB NEWS

No. 2



Jacob 
The Shipping Group

HIGHLIGHTS 1ST QUARTER 2021

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- ✔ Kim Weers completed his final exams and has been hired as Team Assisstant
- ✔ Shipnet One invoicing module and interface with GSR was completed
- ✔ Inventory of Hazardous Material were completed throught the fleet
- ✔ Nautilus log for inventory of Hazardous Material was completed
- ✔ Greta Lüddeke joined the Jacob Shipping Apprenticeship programm in February

Ernst Jacob Cadet Program: Update

In 2020 we successfully rolled out with our Cadet program and employed almost 20 cadets within our fleet. Currently we now have four Deck Cadets and one Electrician Cadet that were promoted to Junior Officer rank.

We are looking forward to expanding this program and investing in our future Captains, Engineers an Electricians.

This program is extremely important to Jacob Shipping and we will continue to invest in our crew's training.

INSIDE STORY: A SEAFARERS' PERSPECTIVE WITH CAPTAIN VAHID SINANOVIC

We are delighted to share the following interview with one of our longest-serving Master's: Captain Vahid Sinanovic has served as a Master for 26 years and has been with Ernst Jacob for 17 years!

Can you tell us about your background and what made you decide to become a Seaman?

Actually I supposed to be a dentist, that was my mother's wish! Unfortunately she passed away when I was 2 years old and after 4 years my grandmother passed away too! So I stayed with my father who always kept me close... he was a docker at the Port of Bar! So instead of taking me to the kindergarten, I spent my time at port, jumping from one vessel to another, from one forklift to another. In the evenings I used to lie in



bed, listening to him telling stories about large ships and small tugs, coming in to the safe port. He even used to whistle the effects for me! My father would always point out that my mother wanted me to be a dentist, and I even applied in middle school to study Dentistry, but by the end of summer I had submitted my documents at the Nautical Academy in Bar! After all how could I be a dentist? The rest is matrix!

Take us through your first few hours on board. What do you do?

In the past it was very seldom that one would come back to the same vessel, so my first step on deck would always be to walk around on deck then make my way to the cabin to meet my colleagues. Nowadays, I still follow the same routine, if opportunity allows, but soon after hand-over I conduct a Bridge Team Meeting, starting from the Bridge down. The first step is how we will communicate, always trying to explain that all my requests comes from following the MSM, not just my own wishes!



Capt. Vahid Sinanovic

What have been some of your favourite destinations while sailing?

2021 will mark my 40th year onboard, since I joined a vessel as a Galley Boy—I have numerous memories from the past! Of course my favourite destination was Cuba (under embargo) where we spent sometimes 6 months in ports in the early 80's. Nowadays, possibly New York or Euro ports are my favourites; when the cargo is not ready or low loading rate, we are able to spend 4-6 days at port, but of course, the best port now is a safe anchorage spot with full provisions and if she is laden ...no questions, no inspections, perfect!



Continuance from page 1...

Do you have any work memory from the past years that you want to share?

Maybe the time when I was stopped by UN embargo on my national feet at Hong Kong! I was at the mercy of the Seaman's club as a very young Master with my crew ; every day was a fight for food, for fuel, for water - all without money. I met some really great people during that time—even Princess Anne and the then Governor of Hong Kong Mr. Chris Patten who helped me a lot, but this was all before my EJ time. With EJ I have enjoyed many moments with the crew on board and staff in the office! Bad times are as bad weather, they come and go!



What do you think is the most important development on-board in the last 5 years?

I used to say : each new piece of equipment, means one less pair of hands on board! I think the last was ECDIS with the last update ... Of course it makes planning much easier but in my opinion it does not match the safety as it was before; OOW still has to pay great attention on navigation always!

Where do you think that there is potential improvement in today's shipping industry

This question is maybe for young Captains as I would like to bring back all of the good old times! I have been on vessels for the last 20 years, and I am not following other types of vessel, unfortunately!

The shipping industry thanks to IMO and OCIMF has put some strong standards for us that are very hard to follow both on board and especially within the office! Maybe, one way I would see as an improvement would be to be a bit more flexible. For example, speaking from a personal point of view, I would like to sail on other types of vessels not only on tankers, but thanks to the matrix etc one is tied to a specific type.

Would you recommend a career at sea to the next generation?

Both of my sons are at sea and with EJ, one is a deck officer another is an engineer! I hope that they will stay– As Capt. Fucs told me during for my first interview:" You are welcome, I am Captain Fucs and I hope that you will stay 40 years with us, like me and not only one contract!"

Finally, what's the last thing you do before you step off the ship!

Kiss the wheel saying thanks for a good contract!

Thank you to Capt. Vahid for taking the time to share these experiences.

Meet the Apprentices of Jacob Shipping: Past and Present

Jacob Shipping has a strong history of training and then further employing apprentices—in fact 8 of our current employees were trained in-house. By mid-2021 we plan to have 3 full time „Azubis“. In order to celebrate our Apprentees, Past and Present, we asked them to share a few words on their experiences.

Freda Petersen, Team Assistant - Inspection Department - I started my training at Ernst Jacob in Flensburg on the 1st August 2005 after my final secondary-school examination. With my 19 years of age, my inexperience and NO idea about shipping or the world. But in retrospect, I can say it was the best decision to start this training as **Schiffahrtskauffrau (Shipping Clerk)**. I learned a lot and met so many nice people. Some of my previous colleagues are still with Ernst Jacob today, even after my return after 5 years parental leave.

What I really have in my memories and which I highly appreciate, is the **familial** atmosphere within the company. Even during our current Home-Office set-up, I still feel that this is the case and that the employees are always connected!

Greta Lüddeke, Apprentice— I started my apprenticeship at Jacob Shipping in February 2021. So far, I really enjoy working in this company. My first department is Operations, where I have been warmly welcomed and all colleagues are very kind and helpful. Being an apprentice during Covid-19 restrictions is a little different to what I expected; I have not met everybody from the company yet, because most of them are **working from home** and I think I would also learn at a different speed if I would talk to the colleagues in person and also listen to daily conversations about the business.



From L to R: Levent Usta—Apprentice, Miriam Abraham—Team Assistant and Trainee Instructor (Ausbilderin), Greta Lüddeke—Apprentice

Meet the Apprentices of Jacob Shipping: Past and Present *continued*

However, everyone tries their best to teach me all I need to know and give me as much information as they can. My first school period starts in May and I hope to be able to go to school and meet my teachers and classmates in person.

After finishing the apprenticeship at Ernst Jacob, I hope that I would have learned a lot about this job and maybe even visited a ship, if Covid-19 allows it. I also aim to be able to easily communicate about the business with colleagues and partners. For now, I am very motivated and on a good way to learn all of this... and for sure even more!



Levent Usta, Apprentice— I started my apprenticeship here on 1st August 2020 so far I

have worked in Marine (Operation) and Technical (Purchasing) Department. I can now say that I think it was the best decision for me to join Ernst Jacob because the colleagues are very pleasant and helpful. When I have questions about new topics my colleagues explain in a very understanding way. Teachers and class mates at the vocational school are also very friendly. Everyday I enjoy work and I show a lot of interest in new topics or if there is something new to do. Due to COVID-19 the apprenticeship can sometimes be quite difficult because I am often alone in office. When you have a problem it takes a longer to solve it because all employees are working from home. A large part of the apprenticeship takes place via Microsoft-Teams.

Everyday I learn new interesting things about company, shipping and everything that belongs to it. I think we can master this difficult situation regarding pandemic very well, but in future I hope everything will improve and that the office will once again be fully manned.

Miriam Abraham, Team Assistant—Marine Department—My exciting Apprenticeship journey started in February 2006!

I moved from my little home town, close to the North Sea, to Flensburg, ready to dive into shipping business. During my 2,5 years training I had the chance to visit the vessels of the fleet, meet the Crew, travel to China, attend great parties and to become a true member of the Jacob Family. After my graduation I joined another Shipping company where Hamburg became my new home. During that time I learned that Bulk Carriers are huge—but also very slow – I wanted more action! So then in 2009 I joined the **Jacob Panamax Tanker Pool**. That was a real challenge and I learned that the Tanker business is a very active and sleepless one. Yes, I know what you are thinking – that is exactly why I left the slow Bulk Carriers Industry – so true! Either way it was a great and engraving experience that I will never forget! When we acquired our “Dalian Family



Kim Weers during Class Renewal of MT Nordic Geneva in Guangzhou

members” I also received the great honour to become the godmother of our “Konstantin Jacob”. We travelled to the ship yard in China to name the vessel and I was under pressure when it came to the event to cut the line and to release the champagne bottle after my speech...maybe because Capt. Schmidt told me before that he wouldn't sail on that ship if I failed! The good news: I overperformed and not only did I cut the “Champagne line” but also the wooden block below!!!

Time passed, two Kids later, I am still working for Ernst Jacob GmbH & Co KG and Hamburg is still my place to be. Over the years I have had the chance to grow, have worked for different departments, made new experiences and was able to arrange work and family life in a good way.

Kim Mirco Weers, Team Assistant / Fleet Performance Assistant—I started working at Jacob Shipping in August 2018 and started my apprenticeship back in **Flensburg**. In January this year I passed all my exams and ever since I am part of the Operations and Inspection-Team and started a project regarding our fleet performance.

Meet the Apprentices of Jacob Shipping: Past and Present *continued*

In the very beginning, understanding the diverse and large shipping-industry was quite difficult, but with the help of all colleagues, who always have an open ear (no matter what sort of smart, or sometimes not so smart) questions one might ask. Becoming an instant member of the “Jacob-Family”, being treated with respect and also thriving after highest demands, make Ernst Jacob and it is huge, worldwide family a great place to learn and develop skills and knowledge, but most importantly a really nice place to work. The famous “**Jacob-Family**” became a real “family” for me – one, which I do not want to miss at any time -thanks to all of you around the globe!

My greatest memory with Jacob so far, is visiting the class renewal of MT Nordic Geneva in the shipyard in Guangzhou – I believe this is the “standard”-answer by all apprentices, but it is really something special to witness and visualizing processes is key to success – also have I never heard, from any of my friends in other companies, that apprentices are allowed to attend a class renewal in a foreign shipyard – so this was really special!

Laura Schwarze, Team Assistant—Operations Department—

I started my apprenticeship at Ernst Jacob in August 2017 in the Inspection Department and felt as a part of the “**Jacob-Family**” from day one. I am very grateful to Ernst Jacob for having made so many things possible for me such as a very nice and interesting apprenticeship, the visit to Johann Jacob in Kalundborg, a great school, all the nice office breakfasts, my first ever kart race—which I also won - and so much more! I was able to enjoy a good education with the help and support of EJ and all my colleagues who were always so kind and helpful. These colleagues are also the reason why EJ is a truly nice place to work at. The absolute highlight of my apprenticeship was visiting the ship yard in Guangzhou for class renewal of MT Nell Jacob. This was a very special trip for me and I have experienced, learned and seen so many things. I will never forget this voyage so thank you once again for this awesome chance!



Laura Schwarze during Class Renewal of MT Nell Jacob at Guangzhou

Julian Christiansen, Financial Controller—

I started my journey with Jacob Shipping as an apprentice in February 2014. While going through all departments I got a good overview of the company and have ever since enjoyed the familiar atmosphere at Ernst Jacob and the international working environment of shipping in general.



Julian Christiansen (right) along with two former apprentices visiting the MT Nell Jacob in Stignaes, Denmark.

A short trip on board of the Nell Jacob from the Great Belt to Rotterdam in 2015 and a visit of the Yves Jacob in the dry dock in Turkey in 2016 definitely marked two of the highlights of my apprenticeship since they made the theoretical knowledge gained in the office experienceable on site.

After finishing my apprenticeship in 2016, I had the opportunity to continue my professional education with Jacob Shipping as a dual bachelor student in Maritime Management at the Hamburg School of Business Administration. Thanks to the solid foundation received during my apprenticeship I was able to enhance my theoretical knowledge even more and after completing my studies in 2019 I took up the position as financial controller at Jacob Shipping.

GSR Services: Digital IHM-Maintenance solution

As of 31st December 2020, all European Flagged, or vessels calling at an EU-port have to carry a certified Inventory of Hazardous Materials (IHM) on board. After Jacob Shipping's entire fleet has been completed for this deadline by GSR Services, a solution for keeping the IHM maintained has now been tackled successfully.



**Green
Ship
Recycling
Services**

GSR Services relieves Jacob Shipping from the documentation of hazardous materials onboard their vessels. The

IHM maintenance starts with the basic purchasing data being provided automatically to GSR who is then identifying the relevant purchase orders for requesting necessary documents from suppliers. In the rare case where a hazardous material is present in a product, some details are to be provided by the crew via the fully digitalised NautilusLog application.

NautilusLog and GSR Services jointly developed a convenient solution that combines traditional and digital expertise. It requires very little involvement of the crew or owners, allowing them to focus on operating their ships. A generated report is available at any time. Furthermore, it ensures cost advantages as the externalized processing includes support for the suppliers, which is often very time consuming, and crew.

This straight-forward process and combined expertise with automated but still individual exchange ensures continuous compliance of IHM and avoids any difficulties during PSC-inspections or re-certification of IHMs.

Jacob Shipping and GSR have signed a contract for the entire fleet for ensuring a convenient and gap-free IHM documentation.

The solution for IHM Maintenance ensures that the fleets complies efficiently with all mandatory regulations, while reducing administrative burdens both onboard and ashore.

Identification and follow-up on only relevant order items is key to efficient and permanent IHM-compliance. Specific and detailed knowledge is required and has been put into the hands of experts of GSR. In addition, a timely review of documents provided by often yet unprepared suppliers and supporting them is another cornerstone of effective IHM-Maintenance. Only compliant documents are accepted and utilized including clear guidance for the crew whose involvement is well guided and kept to a bare minimum. Not only a chain of information but also chain of liabilities is established, safeguarding all involved. It's a complex task and great attention was paid to self-explanatory usability and cyber security to ensure correct and safe data handling and storage for decades.

GSR looks forward to working with Jacob Shipping and to provide support for these compliance aspects.

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Help us to create our Newsletter

- ✔ Do you have any news you would like to share with the Jacob Family?
- ✔ How about a thank you to a team/crew member for exceptional work or the help they have provided?

If so, please send us any items that you would like us to include and we will make sure that they are entered in to the next Newsletters.



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